EXHIBIT A

MS. CARSON: 337.

MR. LEVIN: 337, I'm sorry, we've agreed to the rest and I could quickly read those into the record, and then we could just --

THE COURT: Why don't we do that, Mr. Levin, and I'll look at the two exhibits that are in question. 326 and 337?

MR. LEVIN: And 337, correct, Your Honor, and we are in agreement as to 30, 31, 32, 33, 34, 35, 36, 37, 40, 41, 52, 66, 67, 68, 69, 70, 72, 73, 75, 76, 79, 80, 83, 95, 96, 100.

MR. MCCARRON: I don't see 196 on our list, here.

MR. LEVIN: 96?

MR. MCCARRON: 95 to 100, those numbers. What's 96?

MR. LEVIN: 96 is a 7-14-94 e-mail from Daily to Salazar from the underwriting file.

MR. MCCARRON: It's fine, Your Honor.

MR. LEVIN: 96, 100, 104, 107, 124, 132, 138, 139, 146, 156, 157, 159, 161. Yesterday we agreed that 186 would be for identification only. 191, 194, 197, 198, 204, 205, 206, 215, 216, 221 for identification only, 226, 227, 228, 229, 230, 231, 237, 238, 251, 252, 260, 261, 275, 294, 298, 310, 312, 320, 324, 326.

MR. MCCARRON: That's the one I have an issue with, Your Honor.

MR. LEVIN: Excuse me, that's issue. 327. 335, 350, 353, 293, 301, and 307, which leaves us with issues I believe as to 326 and 337.

THE COURT: Mr. McCarron, would you state the basis for your objection to the admissibility of Exhibit 326 and 337? I looked at them, and they appear to be some interim financial materials that were sent at least in one case to the home office, and in the other case I don't believe there's a cover to it.

MR. MCCARRON: Let me tell you, the issue is the document can be admitted for the limited purpose of serving as a document which was included within the underwriting file for mere purposes of showing that this document, there is a document in the underwriting file. Our issue with respect to both documents, 326 and 337, is that they not be admitted for the truth of the information included within those two exhibits. They are hearsay and there has been no foundation.

THE COURT: Okay. I think I agree with you, and I'll admit them for the limited purpose that you have stated. The rest of the documents will be admitted or identified pursuant to the stipulation of counsel, and obviously, Mr. McGlynn and Mr. Levin, those two exhibits, 326 and 337, can be utilized during the course of this proceeding and I may admit it for other purposes if the foundation is established. Okay?

MR. MCGLYNN: Thank you, Your Honor.

THE COURT: We're in recess until 2:50.

(Recess taken at 2:37 p.m. Testimony resumed at 2:55 p.m.)

EXHIBIT B

FEB-02-00aUFD 1016139 PM080 JL CASSOCIATES cument 151-2FAX NO.ed 17441280503 acci construction co., inc. Ombined

For the 11 months ending 11-30-1999

INCOME STATEMENT

PAGE 01-11-2000 11:05

Page 5 of 4406

ACCOUNT	# ■	CURRENT	ŧ	YEAR-TO-DATE	1
1					
4300	INCONE				
4550	REVENUE - & OF COMPLETED CONTR	6,746,894.52	99.9	62,073,199.88	99.9
4055	REVENUE - SHEET METAL SHOP	402.00		42,816.53	
4056	REVENUE - EQUIPMENT DIVISION	2,294.16		7,244,25	
4960	REVENUE - MISCELLANEOUS JOBS	2,234.10		1,244,43	
4100	REVENUE - CONSTRUCTION MOMT			2,500.00	
4000	_4515 6114415	4444			
4990	TOTAL INCOME	6,749,590.68	100.0	62,125,760.66	100.0
5000	DIRECT COSTS				
5020	DIRECT COST - LABOR	858,509.90	12.7	10,615,233.98	17.0
5024	DIRECT COST - FICA EMPLOYER	62,433.61	و،	810,597.43	1.3
5025	DIRECT COST - FUTA EXPENSE	1,041.79		24,373.50	
3026	DIRECT COST - SUTA EXPENSE	7,400.99		149,108.49	.2
5027	DIRECT COST - WORK COMP EXPENSE	36, 052.23			
5028			.5	449,705.92	.7
	DIRECT COST - LIABILITY INS EXP	2,512.16		30,482.97	_
5029	DIRECT COST - UNION FRINGE EXP	42,047.91		311,863.24	.5
	DIRECT COST - EQUIPMENT	31,629,01	, 4	205,923.09	.3
5040	DIRECT COST - RENTED EQUIPMENT	295, 434.66	4.3	2,095,497.04	3.3
5050	DIRECT COST - MATERIAL	701,456.39	10.3	10,042,885.24	16.1
5960	DIRECT COST - SUBCONTRACTORS	4,329,770.29		30,659,438.08	
5070	DIRECT COST - OTHER	524,094.41	7.7	3,834,778.72	6.1
5900	TOTAL JOB-RELATED COST	6 000 202 26	102 1	50 990 091 90	AF 3
2200	TOTAL OOD-REDATED COST	6,892,383.35	102.1	59,229,887.70	95.3
A 90	GROSS PROFIT (142,792.67)	2.1	2,895,872.96	4.6
J		11-7,10-0111,		2,000,00200	***
6000	**OVERHEAD**				
6625	SALARY EXPENSE				
6045	SALARIES	121,912.53	1.8	1,709,862.25	2.7
6047	OFFICERS' SALARIES	19,230.77		338,251.63	
6048	TOOL MANAGER SALARIES	•	.2		.5
•		2,398.50		22,301.50	_
6065	BLUE CROSS/BLUE SHIELD	10,669.64	.1	130,552.40	.2
6085	PAYROLL BURDEN	9,193.89	.1	195,421.98	,3
6105	401 (K)	2,631.54		32,666.96	
6:::	TOTAL SALARY EXPENSE	166,036.87	2.4	2,429,056.72	3.9
6115	ADMINISTRATIVE EXPENSE				
6125	ACCOUNTING FEES	2,600.00		29,100.00	
6145	ADVERTISING	2,000.00		269.03	
6165	ALPHA MEMBERSHIP	600 fr		2,600.00	
6205	BANK CHARGES	699.67		7,299.25	
.6225	SLUEPRINTS AND PLANS (78.40)	{	870.99)	
6265	CC SPONSORED ACTIVITIES			1,275.35	
6285	COMPUTER EXPENSE	246.99		15,833.30	
6305	CONTRIBUTIONS			2,420.00	
6345	DEPRECIATION	120,553.00	1.7	1,286,994.00	2.0
6365	DODGE REPORTS	120,000,00	•••	19,845.45	2.0
6370		15 00			
	DRUG TESTING	15.00		1,101.00	
365	DUES AND PERMITS	684.08		7,708.08	
\$405 مي	EMPLOYEE RECRUITMENT			15,877.70	
6410	EQUIP (VEHICLES) REPAIRS & MAIN	10,081.51	.1	87,045.45	.1
6411	EQUIP - PARTS/INSIDE REPAIRS	2,974.45		41,991.44	
6412	EQUIP - TIRES/TRACKS	1,490.26		11,618.61	
6413	EQUIP - FUEL	12,690.49	.1	121, 329.47	.1
				-	

USFG/BS 0157



FEI	3-02-00 WED 01:39 PM DJL A	Docum SSOCIATES	nent 1	51-2 File	ed 11 NO. 7	/12/2003 1 7441160 5	Page 6 of	44 P. 07
6414	EQUIP - OIL/LUBE EXPENSE	3,265.20		19,455.4				1. U
6415	equipment - Lease expense	2,912.96	5	8,738.8				
6425	EXPRESS MAIL	255.64	l	7,216.5				
£-45	INSURANCE			31,791.6				
6465 185	LEGAL FEES	3, 138.25		34,423.5	8			
6505	LICENSE FEES & MISC TAXES MBE ADVERTISING	211.00)	16,617.4	6			
6525	MCGIL TELEPHONE	1,934.66		17 570 1	_			
6343	GFFICE SUPPLIES & EXPENSE	5,025.11		17,539,10 94,844.8				
65 6 0	PIPE PAB SUPPLIES & EXPENSES	169.87		8,050.03				
6565	POSTAGE	200,01		1,663.47			•	
6555	PROFESSIONAL SERVICES	5,459.56		32,000.86				
6605	RENT	18,015.28		173,802.60				
6524	REPAIRS & MAINT - EQUIPMENT			1,512.50				
6625	REPAIRS & MAINT (OFFICE EQUIP)			4,859.29)			
6635	SAFETY ITEMS EXPENSE	43.24		2,920.10)			
6645 6665	TELEPHONE EQUIPMENT			2.68				
6665 6685	TELEPHONE USAGE	280.83		24,314.47				
6705	TEMPORARY HELP TRADE JOURNALS AND BOOKS	417 11		1,783.40				
6 ⁻ 10	TRADE JOURNALS AND BOOKS	277.33		9,837.38				
6715	TRAVÉL - AIR	1,219.00 511.00		8,796.45				
6716	TRAVEL - CAR	30.72		52,505.05				
5717	TRAVEL - MEALS/ENTERTAINMENT	298.89		1,094.81 5,422.31				
6719	TRAVEL - MILEAGE	1,513.72		15,340.70				
6-19	TRAVEL - MOTEL	1,046.59		22,292.15				
6723	UNIFORMS - EQUIP DEPT			688.30				
6730	UTILITIES - ELECTRIC	115.31		20,523.46			•	
6731	UTILITIES - GAS			4,675.10				
6733	UTILITIES - CLEANING	1,178.76		11,845.88				
6734	UTILITIES - MAINTENANCE			341.32			,	
6736	UTILITIES - SEWER & WATER	53.35		1,795.88				
)736 7739	UTILITIES - TAXES & MISC	37.05	,	5,001.06				
	UTILITIES - TRASH	<u>-</u>		4,723.85				
6690	TOTAL ADMINISTRATIVE EXPENSE	198,950.37	2.9	2,297,857.96	3.6			
6963	TOTAL OVERHEAD	364,987.24	5.4	4,726,914.68	7.6			
1303	NET PRFT(LSS) B-4 OTHER INC/EXP(507,779.91)	7.5 (1,831,041.72)	2.9			
. 1008 1030	**OTHER (INCOME)/EXPENSE** DISCOUNTS TAKEN (786,48}	(28,122.91)				
1190	CAPITAL (GAINS) LOSSES	.00(10)	,	2,452.61				
7105	INTEREST INCOME (OTHER) -TAXABLE (383.811	f	8,954.66)				
7:10	INTEREST EXPENSE	51,396.67	,7	441,216.92	.7			
7120	Investment income - nontaxable	·		,,,,,,,,,	·			
7130	investment income - taxable		{	4,024.38)				
7200	MISCELLANEOUS INCOME (1,072.83)	(12,388.52)				
7500	(GAIN)/LOSS ON SALE OF ASSETS			12,822.64			USFG/BS 01	58
3700	TOTAL OTHER (INCOME)/EXPENSE	49,153.55	.7	103,001.70	.6			
)00	HET PROFIT (LOSS) BEFORE TAXES	\$56,030.161	8.2.1	2,234,043,121	3. 5	Accomb	en-Breaker	but
8000	NET PROFIT (LOSS) AFTER TAXES (556, 933.46)	8.2 (2,234,043.42)	3.5	usp l	en-Briakes overhead, n sale (1,15 46) = Not for g (3,4 million	n)

•	EED O	Case 1:01-cv-00813-CCC 2-00 WED 01:39 PM DJL ASSO	Document 1	51-2 Filed	11/12/2003	Page 7 of 44
٠		2-UU WED 01:39 PM DJL ASSO	CIATES	Fax No.	7174411605	P. 08
	GI-ROS CATE: 11-30	? - 1999	CCI CONSTRUCTI	IGN CO., INC.		PAGE 1
7			BALANCE SHEET		·	01-11-2000 11:06
_	1000	ASSETS				
	1002	*CURRENT ASSETS*				
	1940	CASE & INVESTMENTS	794,190.48	!1		•
	•					
	1043	TOTAL CASH & INVESTMENTS		(794,190.48)		
	1050	ACCOUNTS RECEIVABLE:				
	1100	ACCOUNTS RECEIVABLE	11,366,230.52			
	1110	A/R RETAINAGE	4,312,491.18			
	1120 1140	A/R s A/P CLEARING ACCOUNT	1,753.51			
	-110	EMPLOYEE RECEIVABLE	654.61			
	1116	ACCOUNTS RECEIVABLE-ORTENZIO DUE FROM AFFILIATES	279.75			
		DOE 1 KOM ASSIDIATES	896.15			
	1157	TOTAL ACCOUNTS RECEIVABLE			÷	
		TOTAL ACCOUNTS RECEIVABLE		15,682,305.72		
	1167	INVENTORY:	53,141.98			
	1168	INVENTORY		53,141.98	٠	
	1192	OTHER CURRENT ASSETS		31,005.56		
	1193	COSTS & EARNINGS > BILLINGS		5,252,198.00		
) -	1195	TOTAL CURRENT ASSETS	·	20,224,460.78		•
, 	1196	*Long term assets*	,			
	1200	OFFICER LIFE INSURANCE POLICY		55,452.77		
	1205	NOTE RECEIVABLE - VEHICLE		24,621.53		
	1300	FIXED ASSETS*				
	1301	OFFICE FURNITURE AND FIXTURES	1,043,414.15			
	1302	MACHINERY AND EQUIPMENT	6,142,857.91			
	1303	AUTOS AND TRUCKS	1,438,504.34			
	1304	SMALL TOOLS	379,935.47			
	1305	SHOP/MECHANICAL EQUIPMENT	347,101.45			
	1390	TOTAL FIXED ASSETS	9,357,777 9,431,007.62			
	1400	ACCUMULATED DEPRECIATION/AMORT:				
	1401	ACCUM DEPR - FURNITURE & FIXTURE	702, 332.46)			
	1402	ACCUM DEPR - MACH & EQUIP (1,450,524.02)			•
	1403	ACCUM DEFR - AUTO & TRUCK	393, 671.01)			
	404	ACCUM DEPR - SMALL TOOLS (186,562.61)			
•	1405	ACCUM DEPR - SHOP/MECHANICAL (152,189.00)		_	
	1483	TOTAL ACCUM DEPR/AMORT (2,885,279.10}	4	US	FG/BS 0159
3	490	NET FIXED ASSETS		6,466,537 6,516,600:5 2		
	١	Tital L. T. Assets		6,546,608		
	Pa a a					

26,771,069.30 or

TOTAL A S S E T S

FEB- 31-808 DATE: 11-3	Case 1:01-cv-00813-CCC 02-00 WED 01:40 PM DJL ASSOC	Document 1 IATES CCI CONSTRUCTI BALANCE SHEET		ed 11/12/2003 NO. 7174411605
2000	LIABILITIES			
2005	CURRENT LIABILITIES			
2099	ACCOUNTS PAYABLE:			
2130	ACCOUNTS PAYABLE	016 500 04		
1101		916,522.81		
1:32	SUBCONTRACTOR A/P	4,601,488.92		
٤٠ ن	A/P RETAINAGE	3,393,956.07		
2120	TOTAL ACCOUNTS PAYABLE		8,911,967.80	
2295	ACCRUED PAYROLL TAXES		44 450 44	
2300	DIRECT DEPOSIT		90,572.56	
2300	STREET DEPOSIT	.08		
2415	OTHER CURRENT LIABILITIES		446 502 04	
2431	NOTE PAYABLE - ALLFIRST LINE	1,200,000.00	448,583.04	
2450	NOTES PAYABLE-CURRENT		4,014,141.37	
2480	BILLINGS > COSTS & EARNINGS		5,849,270.00	
		•		
2490	TOTAL CURRENT LIABILITIES		20,514,534.85	
2870	NOTES PAYABLE-LONG TERM	-	3,370,527.26	
2990	TOTAL LIABILITIES		23,885,062.11	
3000	*			
	EQUITY			
3110	CAPITAL SURPLUS	9,797.00		
320C	retained Earnings	286,513.75		
3210	RETAINED EARNINGS SUE-S CORP	4,343,092.86		
3275	OTHER ACCUMULATED ADJUSTMENTS	480,647.00		
3300		2,234,043,42)		
3800	TOTAL E Q U I T Y	•	2,886,007.19	
3900	TOTAL LIABILITIES AND EQUITY			26,771,069.30

Page 8 of 44

PAGE 2 01-11-2000 11:06

FEB-02-00 WED 01:40 PM D	CCC Document 151-2 JL ASSOCIATES	Filed 11/12/2003 FAX NO. 7174411605	Page 9 of 44 P. 10
SI-RGB DATE: 11-30-1999	CCI CONSTRUCTION CO., BALANCE SHEET - SCHED		PAGE

SL-ROB DATE: 11-30	-1999	B	CI CONSTRUCTION CO., INC. ALANCE SHEET - SCHEDULE 1
1003 1010 1011 1013 1016 1017	CASH: CASH - DAUPHIN CHECKING CASH - DAUPHIN PAYROLL CASH - FLEX REIMBURSEMENT ACCT INVESTMENT IN EPIC INVESTMENT IN RAFFLES PETTY CASH	{	803,842.13) 26,138.80) 1,490.45 3,000.00 31,000.00
1543	CASH & INVESTMENTS	(794,190.48)

PAGE 3 01-11-2000 11:36

FEB-02-00 GL-308 CKTE: 11-30-1999	WED U1:40 PM DJL ASSOCI	Document 151-2 (ATES cci construction co., balance sheet - sched	Filed 11/12/2003 FAX NO. 7174411605 INC.	Page 10 of 44 P. 11 PAGE ; 01-11-2000 H:55
1158 1160 1161 1165	INVENTORY: SHEET METAL SHOP INVENTORY PIPE SHOP INVENTORY FUEL INVENTORY	43,767.50 1,029.78 2,344.70		
1167	INVENTORY:	53,141.98		

FEB-02-000-WED 11940 PR 13DGC ASSOCIATES THE 151-2

FAX NO. 717441160

Page 11 of 44 P. 12

CATE: 11-30-1999

CCI CONSTRUCTION CO., INC. BALANCE SHEET - SCHEDULE 3

PAGE 5 01-11-2000 11:36

::50	DUE FROM AFFILIATES	
253	DUE TO/FROM CUSTODIAL	(25.53
1154	DUE TO/FROM RELIANCE	470.62
1156	DUE FROM AFFILIATES	896.15

FEB-02-00 WED 10 P.40 PR 13 D	PASSOCIATES ment 151-2	FAX NO. 11/12/2003	Page 12 of 44 P. 13
GI-R08	CC1 CONSTRUCTION CO.,	INC.	PAGE 6
DATE: 11-30-1999	BALANCE SHEET - SCHEDU		01-11-2000 11:15

1169 1175 1176 1185	CURRENT ASSETS: PREPAID RENT SECURITY DEPOSIT - CALIFORNIA	2,015.28 2,015.28	
1190	PREPAID TAXES PREPAID GENERAL EXPENSES OTHER CURRENT ASSETS	25,100.00 1,875.00	31.901.71

FEB-02200 WED TO F. 40 PH 13-DJC (Document 151-2	Filed 11/12/2003 FAX NO. 7174411605	Page 13 of 44 P. 14
SL-R08 DATE: 11-30-1999	CCI CONSTRUCTION CO., BALANCE SHEET - SCHED	INC.	PAGE - 01-11-2000 11:15

		•	
₹ 130	ACCRUED PAYROLL TAXES:		
1200	ACCRUED FED W/H	30,078.91	
2210	ACCRUED FICA W/H	28,326.85	•
2220	ACCRUED FUTA	2,680.92	
2223	ACCRUED STATE W/H - CAL	4,522,77	
2223	ACCRUED SUTA - PA	12,102.41	
223	ACCRUED SUTA - W VA.	2,787.80	
1141	ACCRUED STATE W/H - WEST VA	3,467.91	
1143	ACCRUED SUTA - MD	1,696.98	
1750	ACCRUED SUTA - MO	131.27	
	ACCRUED STATE W/H - MO	1,111.00	
2286	ACCRUED SUTA - OHIO	382.08	
1258	ACCRUED STATE W/E - ONIO	398.75	
1276	ACCRUED SUTA - VA	1,627.12	
2282	ACCRUED SUTA - IL	1,257.79	
1295	ACCRUED PAYROLL TAXES		90,572,56

Case 1:01 FEB-02-00 WED 0 GL-ROW CATE: 11-30-1999	-cv-00813-CCC Document 151-2 1:41 PM DJL ASSOCIATES CCI CONSTRUCTION CO.,	INC.	PAGE 3
DAIL: 11-30-1999	BALANCE SHEET - SCHED	ULE 60	01-11-2000 11:05

7296 2301 2307 2310 2315 2308 2309	OTHER CURRENT LIABILITIES ACCRUED WORKERS COMP ACCRUED CAFETERIA DEDUCTIONS ACCRUED PAYROLL ACCRUED UNION FRINGE PAYABLE ACCRUED 401 (K) PLAN ACCRUED ACCOUNTING FEES	(312,804.08 44,648.56) 140,958.50 .031 10,169.05 29,300.00	
1415	OTHER CURRENT LIABILITIES			448,583.04

. •	FEB-02-00 I	:01-cv-00813-CCC Docur ED 01:41 PM DJL ASSOCIATES	ment 151-2 Filed 11/12/200 FAX NO. 71744116	3 Page 15 of 44 05 P. 16
	GL-ROB DATE: 11-30-1999	CCI C BALAN	ONSTRUCTION CO., INC. CE SHEET - SCHEDULE 70	PAGE 9 01-11-2000 :1:06
	2400 2403 2425 2430 2435	NOTE PAYABLE-CIT 3 NOTE PAYABLE-DAUPHIN EQUIPMEN 3	20,703.23 41,126.38 77,812.62 70,994.96 3,504.18	
	2490	NOTES PAYABLE-CURRENT	4,014,141,37	

	- FEB-02-00	#EP1067499913-6769850	Document 151-2	Filed 11/12/2003 FAX NO. 7174411605	Page 16 of 44
•	GL-ROB DATE: 11-30-1999		CCI CONSTRUCTION CO., BALANCE SHEET - SCHED	INC.	PAGE 10 01-11-2000 11:36
\	1917	LONG TERM N/P-CAT	1,087,382.34		
_)	1323	Long Term N/9-CIT	856,387.03		
4	125	LONG TERM N/P-DAUPHIN EQUIPMENT	1,410,292.44		
	.:::	LONG TERM N/P-MISCELLANEOUS	16,465.45		

3,370,521.26

1870

NOTES PAYABLE-LONG TERM

EXHIBIT C

The St Paul

Facsimile Cover Sheet

To: Mike Walter

Company: St. Paul Surety-Baltimore Surety Region

Phone: 410-578-2020 Facsimile: 410-578-2134

From: Tony Phillips
Company: St. Paul Surety

Address 2605 Interstate Drive, Suite 200

Harrisburg, PA 17110

Phone: 717-671-7420 Facsimile: 717-671-7402

Date: 02/17/00

of Pages: 15 (including this cover page)

Comments; CCI Construction 12/31/99 in-house financialstatement/WIP

USFG/BS 1010

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GS-RE6 Post th	11 200	٠ - ١٥-٥٥ ١٩٠٥	CCI COM	STRUCT	ION CO., INC.	~ _	- COMBIN	ED		PAGE
i no piil	ויז ש מענטינ פּו	ding 13-00-1999	INCOM	e stati	ement					02-12-2000
L ACCO	UNT .		CURRENT	ŧ	YEAR-TO-DAT	E 8	a.			
								. •		
1250 1370	I O C O REVENUE	1					ζ.	•		
125	REVENUE		N (241,497.00	J) 190.0	70,570,779.1					
4355	Staenag	SOUTHWENT DIVISION	•	,	43,403.4 8,159.2	-				
1300	REVENUE	CONSTRUCTION MENT		•	2,500.0				•	
rdos	TOTAL	THEOME	(241,497.00)) 100.0	70,624,842.7	- 8 100.0				
500	DIRE	CT COSTS		:	•					İ
: : i	. ! !			:			• •	•		
(%) (50	DIRECT C	dst - labor	•	:	11,509,497.5	16.2		-		1 .
525 :	Distor o	ost - fica employer ost - futa expense		•	874,410.40				:	
926	DIRECT C	ST - SUTA EXPENSE	•		26, 258.32		,			Ì
327	DIRECT C	ist - Work Comp expens	E(115,726.00)	1 47.9	162,558.05 372,709.54		•			
029 . 029 .	DIRECT O	isti – Liability ins ex	P		32,953.59					l
030	DIRPCT C	ost – union fringe exp ost – equipment		•	337, 194.16					
00	PERECT CO	BT - RENTED EQUIPMENT			228, 896.60 2,562, 567.43			•		ļ .
Se	DIRECT CO	ist - material			12,224,331,44					
işc F	DIRECT CO	ST - SUBCONTRACTORS			36,885,891.88	52.2				
, i.	DIRSCI C	ST - OTREK	54,530.00	22.7	4,765,784.13	6.7			•	!
do	TOTAL	JOB-RELATED COST	(60,796.00)	25.1	69,983,053.11	99.0				
ap .	GROS	PROFIT	(180,701.00)	74.B	641,789.67	. 9		·		ļ.
op :	'! .					• • •				
i qu		OVERREAD		•			•		:	
25	SALARY	EXPENSE	•						•	
15	SAT ARIES	i i	•		1,855,579.84	2.6				}
	OFFICERS)	SALARIES .			373,828.53	.5			:	
10 65	Hilif Crass	er salaries Vbije shield			24,953.50					i : '
<u> </u>	PATROLL BU	ROEN	733.94	. 3	140,637.33	.1		•] .
Ş	401 (R)	1	133.31	1.3	211,179.57 35,297,39	.2				
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9 .	achinos .	RATIVE EXPENSE		;].
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5 5	go seansaire Gonputer ex	D ACTIVITIES		-	1,392.90			,	i	
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•-	TREVI 91093	LES) REPAIRS & MAIN			15,877.70	•		•		i
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ı	RET - TINGS.	s/tracks.			17,176.87		` •		·	
	EQUAP - FUE	files eveluen	12,312.69 5	5.0.	159, 329, 33	.2	. 1		ļ	i
	THO SALES	luge expense			21,120.38		•	•	!	· ·

Case 1.01=0v-00813-000 Document 151-2 Filed 11/12/2003	Case 1:01-cv-00813-CCC	Document 151-2	Filed 11/12/2003	Page 20 of 44
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€;25 €;16	2-17- 200 0 08:38AM FROM U	SF&G HARRISBURG	U TO	9:	14105782134	P.03
2006	Equipment - Lease expense		8 9an an			
64.70	EQUIP - SALE EXPENSE	•	8,738.89		•	:
6425	express Mail		2,083.92			<i>,</i>
ėvis	INSURANCE .		7,554.24	· ·		;
165	recyr Leez		41,539.12			
485	referri Laga		38,914.88			:
52 ž	LICENSE PEES & HISC TAXES		16,662.46	•		;
	HOBIL REFERENCE		21,694.61	4.1		
545	OFFICE SUPPLIES & EXPENSE	7,203.13 12.9		,	:	i
6569	PIPE FAR SUPPLIES & EXPENSES	7,250,00				1
រុង៩	POSTAGE		8,171.48			1
E 3 95	FROFESSIONAL SERVICES		2,153.07	•	1:	1
i\$35	REN7		33,692.38			
324	repairs : Baint - Equipment		191,817.94 .2			i
£25	BERATE PARTY CONTROL		1,512.50			1
625	REPAIRS PAINT POFFICE EQUIP	1	5,389.03		•	:
£45	SAFETY LYENS EXPENSE		2,977,60			!
	Tecephone squipment		2.60			
65	TELEPHONE USAGE					į
85	TEMPORARY HELP		26, 688.32			1
ios	Trade Journals and Books		1,783.40			i
120	TRAINING AND SEMINARS	•	11,905.66		:	i ·
25. ·	TRAVEL - ATR		9,474.45			!
6	TRAVEL - CAR	N .	S2, 698.05			i.
	Theret - Car	:	1,094.91		:	
Ė,	TRAVEL - MEALS/ENTERTAINMENT	٠	5,726.61			1.
	TRAVEL - MILEAGE	:	17,322.45		•	!
· ·	TRAVEL - NOTEL	:	21,034.55			ļ
8	UNITORES - POUTS DESI	•				
o ·	OTIVITIES - ELECTRIC		1,385.75			į
1	UTITITIES - GAS	• .	21,270.93		:	!
3	UTILITIES - CLEANING	•	7, 194.55			i
í	INTERPOLATION AND ADDRESS OF THE PARTY OF TH		11,845.88			ļ .
6	UTITITIES - HAIRTENANCE	:	341,32	••	-	i
	UTILITIES - SERER & WATER UTILITIES - PAXES & MISC		2,982.20		:	1
ė :	UTILITIES - ITAXES & MISC		5,001.06			i
5	OTILITIES - TRASH	:	- 5,486.78		٠.	i ·
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)	TOTAL ADMINISTRATIVE EXPENSE	19,515.82 8.0	2,543,424.95 3.6		•	-
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} . ·	total overhead	20,249.76 8.3	5,184,901.11 7.3			1
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1 -	NET PRITILES 6-4 OTHER INC/EXP	(200,-950,761 83.2 /	4.543 111 441 64			į
			31-7-7-1-121 0.4	(*)	•	}
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	OTHER (INCOME) /EXPENSE*				•	i
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•	DISCOUNTS TAKEN	1	28,252.341	•		1
	CAPITAL (CATHS) LOSSES	• •	2,452.61			
÷	NTEREST INCOME (OTHER) -TAXABLE	ı	8,977.83)			1
	INTEREST EXPENSE	8,340.18 3.4			•	I ,
•	INVESTMENT INCOME - TAXABLE	A1020.70 314	463,297.28 .6		•	į
:	HISCE LANEOUS INCOME	715 65	4,024.38)			i
	GAZN /LOSS ON SALE OF ASSETS	345.65) _1 (20,374.401		•	ļ
	STSCEN TO GUND OF NESSETS	1	1,168,591.10 1.6		4	:
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	المناه المناهدي	9 664 49 44 4	,572,702.04 2,2			•
	TOTAL OTHER (INCOME) /ZXPENSE	1,994.53 7.7 1				
	TOTAL OTHER (INCOME) / EXPENSE	7,994.53 3.3 1				1
•	TOTAL OTHER (INCOME) / EXPENSE	1,994.53 3.3 1			_	į .
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	NET PROFIT (LOSS) BEFORE TAXES (,115,813.48) 8.6			.] :
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	Case 1:01-cv-00813-CCC	Document 151-2	Filed 11/12/2003	Page 21 of 44
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		F&G HARRISBURG	U TO	1114411000	4105782134	P.04
GĻ-RD8		CCI CONSTRUCT			•	PAGE 2
DATE: 13-00	-1999	Balance sheet	-	_		02-12-2000 23:11
1,000	ASSETS	,			•	
1002	COMPENS A CONTRA					
1 1	*CURRENT ASSETS*	******			:	
1240	Cash 6 envestments	(594,857.26	i)	<u>:</u>		
					:	
1049	TOTAL CASH & INVESTMENT	'S	(594, 857.26)	•	:	
1050	ACCOPATS RECEIVABLE:			_	•	·
1100	ACCOUNTS RECEIVABLE	12,230,914.30		, -	•	
1110 1140	A/A BETATKAGE EHPLOYEE RECEIVABLE	4,903,477.69				
1141	ACCOUNTS RECEIVABLE-DRYENS	1,973.69 30 181.83				
1156	DUE FROM AFFILIATES	2,197.66			•	
		44000000000000		٠,		
1157	TOTAL ACCOUNTS RECEIVABLE	LE :	17,138,748.16	•		
1367	invertory:	54,384.97			•	. :
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1168	INVENTORY	. 1	54,384.97			
1292	OTHER CURRENT ASSETS	:	38,354.36			
1183	COSTS & EARNINGS >: BILLI	ince :	4,158,685.00		:	•
			1,130,003.00		•	
1185	TOTAL CURRENT ASSETS	. :	20, 795, 315.23		1	•
1196	LONG TERM ASSETS*					
1200	OFFICER LIFE INSURANCE POLI	:· ·cv	62,094.00			
1205	NOTE RECEIVABLE - VEHICLE		24, 621.53		. :	
1360	FIXED ASSETS.	•			1	
; 1\$£1	OFFICE FURNITURE AND FIXTUR	ES 1,040,346,51				
1307	Hacalhery and equipment Autos and trucks	1,181,976,51	<u>-</u>			!
1304	SHAPL TOOLS	1,153,516,12 317,193:27			ŧ	
1305	SHOR/GEGRANICAL EQUIPMENT	347, 101.45				
1390	TOTAL FIXED ASSETS	4,126,849,39				1
1400	ACCIMILATED DEFRECTATION/AND)rt:				
1491	ACCON DENA - FORNITURE: 6 FIX	CTURE(716,766.60)	٠.			
1402 1405	acción depa – mach e edgif acción depa – mach e engek	(396, 493.16) (341, 643.25)			:	
1494	accum per - shall tools	(162,519,74)				1
1405	ACCUM DEPR - SHOP/HECHANICAL	(160,079.00)			•	
1486 ,	TOTAL ACCUM DEPR/AMORT	(1,777,501.75)		٠.	IIODA /n=	
1490	NET PIVED LEGGE	***********	A 940 A.W. C.		USFG/BS	1013
:	NET FIXED ASSETS	· .	2,349,347.64	÷.		1.
i 199 <u>9</u>	edat is a a a a					1
इंटर	TOTALASSETS			3,144,662.87		
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GL-209 .			CCI CONSTRUCTIO				;	
Date: 13-00-19	199	:	Balance sheet	and while	-		i PA D2-12-20	
					· 🐞 ·			4. 63.7
2000	LIABI	LITIES			Ŧ.		1	
- l	1 1				4-			
2005	CURRENT	LIABILITIES					•	
2659: 1	ACCOUNTS P	AVADI 6					1	
2 (00	ACCOUNTS P	AYABLE	2,951,006.31	•		•	1	
2101 2102	ACCOUNTS P	TOR A/P	6,130,086.78			•		
1402	A/P EGIAIN	RGB	3,764,423.64		•	•	1	
120	TOTAL M	DCOUNTS PAYABLE		12,845,516.73			1 .	
900-	4 11 ::	•		14,013,310.73				٠
295	ACCRUED	PAYROLL TAXES		202,668.00	••	•	i	
415	OTHER CU	FRENT LIABILITIES		300 600 60	•		!	
491	NOTE PAY	Able-Allpirst line	OF 1,200,COO.00	320, 629. 67				
450		•	, - · · · · · · · · ·			1	i	
	MULLS EX	YABLE-CURRENT		3,782,351.64	••	1	; :	
496	BILLINGS	> COSTS & EARNINGS		5,402,180.00			į	
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495	TOTAL	CURRENT LIMBILITIES		22,753,346.04				
		•	.:	22, 33, 310,04		:		
70	NOTES PAY	vasie-long term	•	1,387,079.70				
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4 0	total i	BITILIES A'BIL	s	24,140,425.74	** t.	:		
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1,0	CAPITAL SURP	Lus	9,797.00		. ·	:	;	
ද්ව 19 :	RETAINED FAR	WINGS	286, 513.75	•		•		
7 <u>5</u>	OTHER ACCUMU	unings sub-s corp Lated adjustnents	4,343,092.66 480,647.00		•	:		
op .	CURRENT YEAR	EARNINGS	(6,115,813.48)		• • •		İ	
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Case 1:01-cv-00813-CCC Document 151-2 Filed 11/12/2003 Page 24 of 44

02-17-2000 08:40AM FROM USF&G HARRISBURG 914105782134 u to CU01199111 AM AM1 FEDTIATUO BION: 11-15 MIL DOL MODUCINICO r. 01 GL-ROS CCI CONSTRUCTION CO., INC. BALANCE SHEET - SCHEDULE 2 PAGE DATE: 13-CO-1999 02-12-2000 23:11 1156

INVENTORY:

SHEET HETAL SHOP INVENTORY

54,384.97

INVENTORY:

1460

1267

54,394.97

USFG/BS 1016

Filed 11/12/2003 Page 25 of 44 Case 1:01-cv-00813-CCC Document 151-2 914105782134 FROM USF&G HARRISBURG TO *** 02-17-2000 08:40AM I.UV IIO' ITTAATTOON ECO-14-OR HOW! TITE UIT GL-RÓS CCI CONSTRUCTION CO., INC. OATE: 13-00-1999 PAGE BALANCE SHEET - SCHEDULE 3 PZ-12-2000 23:11 1150 DUE FROM AFFILIATES DUE TO/FROM CUSTODIAL :153 376.20 DUE TO/FROM RELIANCE 45.64) 1,867.10 1154 1155 DUE TO/FROM MECH LAND CO 1156 TROY APPILIATES BUO 2,191.66

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USFG/BS 1017

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220		ACER	JED FUM		4,877.66		•	
222 223		ACER	JED SUTA - CAL	<u>.</u>	196.51	•	•	
225	1 4	ACCER	IEO STATE W/H IEO STATE W/H	- 47 - AVT	6,607.92 2,570.93			
226		ACC.	JEO STATE W/H	- PA	4,817,40			
27 25	1	; AGGE	IED OFT 4/8 -	PA -	1,110,00		 .	
232 232		ACCE	ED SUTA - PA	_ 198	21,787,09			
341		ACCR	ed state n/a ed supa – p v	- ы <u>к</u> т	36.47 4,911.32		• • •	- 1
\$43.		ACCRO	ed State W/H ed Suta - HD	- WEST VA	5,517.10	•	· · · ·	
48 49		ACCRU	ed Suty - HD	- 100	3,071:83		<u></u>	
50		ACCR	ed state w/h ed suta - ho	- HU	9,728.80 161.13			
51 ·		ACCRU	ED STATE W/H	- M0	1,341:00			: .
56 58 :		ACCRU	ed suta – ohi	0 -	520.00			:
5	į	ACCE	ed State W/H	- 127 - 01 RO -	485.46 14,773.69			
6		ACCAU	B) State H/H ED STA - VA		3,282:40			
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Z	.]	ACCRU	ed suta - Il	:	2,723.91		•	
5 -		AC	aued Payroll	TAXES		202,669.00	. •	
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EXHIBIT D

strategic plan as to how they planned to continue operations in the future.

- Q. Was there additional information that was requested of CCI, information of a financial nature, sir?
 - A. I'm sorry, say that again.
- Q. Was there additional information of a financial nature that was requested from CCI

by USF & G

- A. Yes.
- Q. And directing your attention, please, to Exhibits 326 and 327?
- A. Yes.
- Q. Can you identify those two exhibits, sir?
- A. 326 is an interim financial statement for eleven months ending November 30, 1999. It's an in-house statement from CCI.
 - Q. And these were located in the underwriting files of USF & G?
 - A. Yes.
- Q. This is information that is submitted by CCI to USF & G as part of its standard practice of obtaining interim financial information from its accounts?
 - A. Yes.
 - Q. And this information is maintained by

USF & G as a regular business practice?

A. Yes.

- Q. And this is information prepared by CCI, correct?
- A. Yes.
- Q. Does this information indicate the financial health of CCI at the points in time reflected on these two exhibits, 326 and 327?
 - A. Well, it shows they're losing \$2,230,000.

MR. MCCARRON: Objection. Unresponsive to the question. Let me just assert an objection here, Your Honor. We agreed both with respect to authenticity of the underwriting file to the extent that we agreed that the documents contained in the underwriting file were the documents which were maintained by USF & G in the underwriting file. However, with respect to this document in particular, we do not agree that it's admitted for any other purpose or that it should be allowed to be introduced for any other purpose other than the mere fact it is included in the underwriting file. We don't dispute that it was included in that underwriting file.

THE COURT: And your evidentiary point is what, that it's not admissible on what grounds?

MR. MCCARRON: Because it's otherwise hearsay, someone else's record. It's not,

it's interim financial information received

by CCI to which this witness can't verify or confirm or authenticate.

THE COURT: That's where I thought you were headed. I just needed you to state it for the record. Mr. McGlynn, I'm inclined to

agree with Mr. McCarron, and I'm not sure that you can sponsor this exhibit through this witness.

MR. MCGLYNN: If I may, Your Honor, there is a third party records rule that is recognized by the Federal Rules of Evidence, and in this particular instance so long as we can lay the appropriate foundation that this information was gathered as part of a regular base, course of business of USF & G, which Mr. Daily testified it was, that this material was routinely submitted to USF & G as part of the business practice that it had of getting this information from his bonding accounts, including CCI, and quite frankly I think there could be a strong argument that Mr. McCarron's objection is waived because he has not -- he certainly can still object to the admissibility, but he's never raised this objection with respect to numerous other similar interim financial information that this witness has testified to over the course of five or six hours. So our contention, and I do have a memorandum, if I may approach, that deals with this.

(Brief pause.)

THE COURT: I'm reviewing your memorandum on the admissibility of third party records as business records under Rule 8036, and it indicates that the foundational elements are threefold. The entity must regularly incorporate the third party records into its own records kept in the regular course of business activity. I think

that's been established.

Number two, the entity must rely on the accuracy of the third party records. I think that there is sufficient testimony on the record that USF & G relied on the accuracy of records submitted to it, particularly the financial records submitted to it, and number three, the witness must be able to vouch for the accuracy of the third party records, and that I thought was the part that

Mr. McCarron was focused on and that's the part I was most concerned about, can this witness vouch for the accuracy of the third party records, does he have the ability to do that.

MR. MCGLYNN: Well, with the court's permission I can lay that foundation, and

this is not, this is consistent with the foundation that has been laid with respect

to other similar records where Mr. Daily has indicated that they got this interim information for years, that it was used and compared with the audit reports both before and after the interim financial statements. There was never a time when anything they received from CCI turned out to be unreliable or incorrect. So quite simply I was going to lay the foundation as to the reasons for this information coming in and they had no reason to not rely on it based upon the prior history of this relationship.

THE COURT: Mr. McCarron, did I misstate the nature of your

objection?

MR. MCCARRON: No.

THE COURT: You're concerned about the third element?

MR. MCCARRON: Yes.

THE COURT: Why don't you --

MR. MCCARRON: Let's say, Your Honor, I don't necessarily agree that the first test has been -- I'm sorry, the second, first test, first item has been satisfied simply to the extent that this is not for instance a medical bill that depends on a doctor submitted invoice correctly and he therefore can testify that it was incorporated for their own records. The second one I agree they did rely on, but it's mainly the third one that he can't substantiate the accuracy of and

I must say that concerning the nature of this case, if they're willing to say that interim information or any information received from CCI was accurate was this one audit and all the prior ones there wouldn't be, this case wouldn't be here. So it goes right to the heart of the matter.

THE COURT: Well, I'm going to allow Mr. McGlynn to establish a foundation regarding the witness's ability to vouch for the accuracy of the third party records. I do believe that the first element is established. I do believe that USF & G regularly incorporated financial information of CCI into its underwriting files and

certainly took them into consideration when deciding whether to continue the bonding program. So I believe the first two elements exist, and I'll allow you to ask further questions on the third element.

MR. MCGLYNN: Thank you, Your Honor.

BY MR. MCGLYNN:

- Q. Mr. Daily, directing your attention to Exhibit 335?
- A. 335?
- Q. Yes, sir.
- A. Yes.
- Q. In that letter Mr. Salazar is requesting certain financial information from CCI, correct?
 - A. Correct.
- Q. And did you ever see a 12-31-1999 audited financial statement for CCI?
 - A. No.
- Q. The other, the information that Mr. Salazar is looking for is designed to elicit how this company is going to fare at the end of 1999, correct?
 - A. Yes.
- Q. Was the information that, financial information which is shown on exhibit --

THE COURT: Excuse me.

Q. -- Exhibit 326 and 326 --

THE COURT: Excuse me, I'm having technical difficulties.

MR. MCGLYNN: All right. Is this a good time to take a break, Your Honor?

THE COURT: It is. I'm having problems with my realtime.

Let's take our afternoon break and reconvene at twenty of 3:00.

MR. MCGLYNN: Thank you.

THE COURT: We're in recess until twenty of 3:00. You may step down, Mr. Daily, and stretch your legs.

(Recess taken at 2:26 p.m. Testimony resumed at 2:40 p.m.)

THE COURT: Thank you. Please be seated. Mr. McGlynn, you may continue.

BY MR. MCGLYNN:

- Q. Thank you, Your Honor. I hope your technical glitch has been resolved. Mr. Daily,
- I direct your attention to Exhibits 326 and 337, please.
 - A. All right. I have 326, and --
 - Q. 337.
 - A. 337?
 - Q. 326. What is this, sir?
- A. This is a November 30, 1999 interim in-house 11-month statement for CCI Construction Company, Incorporated.
 - Q. And this bears a fax transmission date up at the top, does it
- U.S. District Court, Middle District of PA

not?

- A. Yes.
- Q. And it's February 2, 2000?
- A. Correct.
- Q. And can you identify the document that is premarked Exhibit 337?
- A. That's a fax transmittal from Tony Phillips to Mike Walter of the same information.
 - Q. Are you sure it's the same information, sir?
 - A. Well, no, it's not.
- Q. Do you know what period this financial statement was forming part of 337 addresses, sir?
 - A. Well, it says it's for the thirteen months ending 13001999.
 - Q. You have seen this information before, sir?
 - A. I don't remember.
- Q. Was this information taken out of the underwriting files of USF & G home office?

THE COURT: I don't know how he could testify to that if he hasn't seen it before or doesn't recall seeing it before.

- Q. Mike Walter was your boss, sir?
- A. Yes.
- Q. Where was Mike Walter located?
- A. In Baltimore.
- U.S. District Court, Middle District of PA

- Q. In fact, he sat quite close to your office.
- A. Right next to me, yes.
- Q. And you saw this in the Baltimore office, sir, this document?

 MR. MCCARRON: Objection.
- A. Yes.
- Q. And did you have any discussions with Mike Walter or Tony
 Phillips about this document, sir?
 - A. I don't think so.
- Q. Do you know whether or not this particular document was located in the files of USF & G underwriting in Baltimore, sir?
 - A. It would have been.
- . Q. Sir, are you aware of the circumstances under which this information reflected in Exhibit 326 and 337 came into USF & G?
 - A. Yes.
 - Q. Can you please tell the court what those circumstances were?
- A. We had asked for more current information. CCI wanted additional bonding and we were looking for information to see whether or not we wanted to do that.
- Q. CCI was no longer bonded -- strike that. CCI had not issued -- strike that. USF & G had not issued bonds for CCI since September of 1999, sir?
 - A. Correct.
 - Q. And what was it that CCI wanted to do?
- U.S. District Court, Middle District of PA

- A. Well, they wanted to continue the relationship. I don't think there's no indication that we had discussed any numbers as to job size work program at this point. We wanted to see the information first
- Q. And the information that you wanted to see, is that reflected in 326 and 337?
 - A. Yes.
- Q. And is this information that is of the type of information that USF & G regularly requested of among others CCI?
 - A. Yes.
- Q. And is this the type of interim information that you've talked about during today's and yesterday's proceedings, sir?
 - A. Yes.
- Q. Up until -- strike that. As of this date, and the date I'm referring to is in Mr. Walter's memorandum, February 17, 2000, had you, the information that you had previously received from CCI of a financial nature since the inception of the relationship, had there been any reason to doubt the accuracy of that information?
 - A. No.
- Q. Had the representations concerning CCI's financial condition given to USF & G during the period of the bonding relationship, had any of that up until this point proven to be inaccurate, sir?
 - A. No.
 - U.S. District Court, Middle District of PA

MR. MCCARRON: Objection. At what point?

Q. I believe I said during the inception, from the inception up until this point. If I was unclear, Your Honor, I'll restate it.

THE COURT: Why don't you just indicate up to what point by month and year.

- Q. Thank you, Your Honor. Mr. Daily, had the information concerning the CCI's financial condition as given to you by CCI, the inception of the relationship up until February 2000, proved to be inaccurate
 - A. Beg your pardon?
- Q. I'll rephrase. From the inception of the bonding relationship up to February of 2000 had the financial information that you had been provided by CCI shown to be inaccurate?
 - A. No.
- Q. What if any reliance was USF & G placing on the information reflected in 326 and 327 as part of the consideration to restart CCI's bonding program?

THE COURT: I think you meant to say 337. You said 327.

- Q. I'm sorry, sir. I may be getting a little tired. 337, sir. 326 and 337.
- A. We were looking for the information to support our consideration of further of surety credit.
 - Q. And this is the information that you received in support of
 - U.S. District Court, Middle District of PA

CCI's request for a restart of their bonding program, sir?

- A. Yes.
- Q. Thank you. Now, Mr. Daily, I would like you to turn to what has been premarked as Exhibit 186.

MR. MCCARRON: 186?

- 0.186.
- A. Okay.
- Q. Would you please review 186 for me, please?
- A. This is --
- Q. I want you to review it first, please. Review the information contained therein.

(Brief pause.)

- A. All right.
- Q. Have you reviewed that material, sir?
- A. Yes.
- Q. And, Mr. Daily, I'm going to ask you to direct your attention to the columns on each of the first three pages of Exhibit 186 entitled "As Restated." Would you do that for me, please?
 - A. Yes.
- Q. And also to direct your attention to the middle column which is entitled "adjustments."
 - A. Yes.
 - Q. Would you do that for me, sir?
- U.S. District Court, Middle District of PA